

EclipseADVANTAGE

SUCCESS STORY

Eclipse Advantage Delivers Rapid-Response Labor Across a Leading 3PL's National Network

THE CHALLENGE

One of North America's largest third-party logistics providers manages a national network of distribution facilities supporting customers across automotive, consumer goods, food, and industrial supply chains. That scale creates a recurring staffing challenge: when a site needs labor, it often needs it immediately, whether to support a new client launch, respond to seasonal demand, or stabilize operations during a transition.

The relationship began with a single, time-sensitive request in Portland, OR. A rapid deployment gave the 3PL's leadership a firsthand look at how quickly Eclipse Advantage's Rapid-Response Travel Teams could mobilize and how effectively the model performed under pressure. That initial engagement laid the foundation for a broader partnership.



THE SOLUTION

Since October 2025, Eclipse Advantage has deployed Rapid-Response Travel Teams to nine sites for the customer, with two more scheduled to go active. Team size has flexed with the need at each location, ranging from 5 to 40 Industrial Athletes per site.

Speed has been the constant across every deployment. Eclipse Advantage has mobilized teams in as little as 24 hours, with most engagements standing up within 48 to 72 hours of the request. Because most of these were client selection opportunities, each one carried its own operational nuances: different processes, different client expectations, different site conditions. Experienced Eclipse Advantage site leads absorbed that variability without slowing deployment, drawing on the same playbook that has been refined across dozens of Travel Team engagements nationally.

The result is a repeatable model. When the client identifies a labor need at a site, Eclipse Advantage mobilizes an experienced, ready-to-work team fast enough to meet the moment, whether that moment is a new client win, a seasonal peak, or an operational gap that needs to close quickly.



RESULTS

- **24–72-hour deployment** to meet urgent labor needs
- **9 successful deployments** across a national network
- **Proven support** for client launches, peak demand, and operational transitions

FROM QUICK-TURN TO STANDING PARTNER

The success of the initial Travel Team deployments demonstrated Eclipse Advantage's ability to execute quickly, adapt to complex operational environments, and consistently deliver results. That performance built the customer's confidence in Eclipse Advantage as more than a rapid-response labor provider. As a result, the relationship expanded beyond Travel Teams into long-term workforce partnerships supporting additional facilities through other workforce solutions, creating a broader strategic relationship across the customer's network.



Need Labor Fast? Learn how Eclipse Advantage Rapid-Response Travel Teams can help you mobilize experienced workers quickly and keep operations moving.